



## DIGITAL INDUSTRIES SOFTWARE

# Polarion AI Tender Manager

Making engineering and manufacturing smarter with artificial intelligence

### Benefits

- Leverage AI-driven insights for faster decision cycles, helping stakeholders quickly evaluate RFQs/tenders, project timelines and budget constraints
- Centralize all relevant documents and data in a unified data repository, avoiding duplication and miscommunications
- Detect risks early via automated alerts that flag potential project risks, allowing timely interventions
- Inform strategies for compliance and minimize quality assurance bottlenecks using historical performance data

### Summary

In today's competitive industrial landscape, organizations face unprecedented pressure to deliver higher-quality products faster while adhering to strict safety, regulatory and cost constraints. However, using the Polarion™ portfolio industrial artificial intelligence (AI) solution helps companies leverage the power of data-driven insights to optimize processes, accelerate innovation and ensure compliance at every stage of the development lifecycle. Polarion is part of the Siemens Xcelerator business platform of software, hardware and services.

### Introducing DRIM

Leveraging DRIMCO's AI RFQ/Tender Management platform streamlines and digitizes every step of the request for quotation (RFQ) and tendering process. It complements the Polarion AI capabilities by bringing clarity and efficiency to RFQ/tender compliance management in the bidding phase.

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## Polarion AI Tender Manager

### Streamline bid proposal and development

Using Polarion AI automates documentation, requirements tracking and compliance checks. When integrated with DRIM, it also helps consolidate customer specifications, standards and norms, and downstream engineering processes. This seamless flow of information reduces administrative overhead and speeds up decision-making, ensuring sales and engineering teams have real-time insights.

### Predictive insights and risk mitigation

Leverage historical data and machine learning (ML) algorithms to identify patterns and predict potential issues. For RFQ and tender management, these insights can help organizations foresee project risks, cost overruns or timeline slips before they occur.

### Compliance and traceability

Polarion and DRIM emphasize compliance and traceability. In heavily regulated industries (for example, automotive, aerospace and defense), end-to-end traceability is crucial. Using Polarion ensures teams stay audit-ready by automatically logging changes in requirements, tasks and documentation, and DRIM ensures compliance with customer contracts and norms.

Industrial AI with Polarion is more than just software; it strategically enables forward-thinking organizations seeking to stay competitive and compliant. When paired with DRIMCO's RFQ/Tender Management platform, companies can achieve a seamless, data-driven approach to customer projects, ensuring efficiency, transparency and risk mitigation at every turn.

### Key DRIM features

- **Digital tender management:** Move all RFQ and tender processes onto a single digital platform
- **Collaboration and transparency:** Enable cross-functional teams to share feedback, documents and updates in real time
- **Automated workflows:** Reduce repetitive tasks and manual errors via customizable automation
- **Robust analytics and reporting:** Gain full control of project risks and costs

### Leverage industrial AI for business impact

Key highlights include:

- **Accelerated time-to-market:** Use AI-driven automation to reduce manual workloads and speed up project delivery
- **Enhanced quality and reliability:** Leverage predictive analytics to catch issues early and maintain stringent quality standards
- **Improved risk management:** Proactively identify and mitigate risks across product lifecycles
- **Regulatory compliance:** Seamless integration of compliance checkpoints (for example, International Organization for Standardization (ISO) standards) within development pipelines
- **Noncompliance:** Most critically, mitigating risks related to nonconformance is essential, as missing even one crucial requirement could cost your organization millions

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